

For Students in Advanced Level

Spice-up

Game Activities

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이 책은 하이잉글리쉬에서 제작하였으며 저작권법에 의해 한국 내에서 보호를 받는 저작물입니다.
저작권자나 하이잉글리쉬의 승인없이 본문의 일부 또는 전부를 무단으로 복제하거나 다른 매체에
기록할 수 없습니다.



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고급 Advanced Level

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Chapter

01

Meeting

Game Board Game

① 게임 설명

Work in group of 4 people. Two people make a team. Put one counter each on the START square. Then two teams decide who will start first by rock-paper-scissors.

② 게임 방법

1. 네 명이 두 명씩 두 팀을 이루고, 말을 말판 1번에 놓고, 가위바위보를 통해 팀의 경기 순서를 정합니다.
2. 동전을 던져 앞면이 나오면 2칸, 뒷면이 나오면 1칸을 이동한 후, 주어진 지시를 읽고, 지시 상황에 맞게 팀원과 함께 대화를 구성합니다. 임무를 완수하지 못하면 이전 말 칸으로 이동합니다.
3. 말판에 (+) 점수가 있으면, 임무를 완수하면 (+) 점수를 획득합니다.
4. 말판에 (-) 점수가 있으면, 임무를 완수하면 점수를 잃지 않으나, 임무를 완수하지 못하면 (-) 점수를 받게 됩니다.
5. 말판에 해골이 있으면, 맨 처음 지점(START)으로 이동합니다.
6. FINISH 지점을 가장 먼저 통과하는 팀에게 7점을 줍니다.
7. 가장 많이 총점을 획득한 팀이 경기를 이깁니다.
8. 경기를 이긴 사람에게 나머지 사람이 음료수를 선물로 줍니다.

③ 미션 쪽지

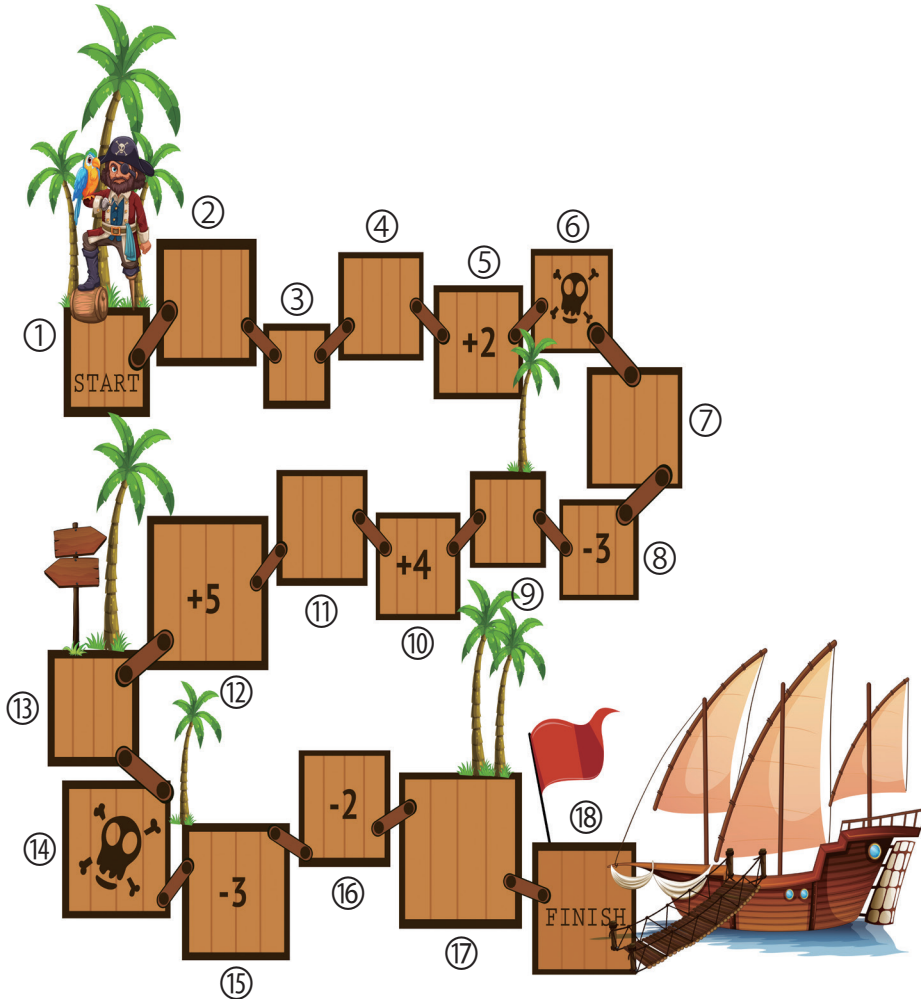
1. Start a conversation with someone you don't know at a conference or trade fair.
2. Start a conversation with someone who you don't know on the shuttle bus from the airport.
3. You hear somebody on the train from the airport speaking the language of a country you're visiting next week for the 1st time. Start a conversation and ask about doing business there.
4. Start a conversation with someone who you met at the same conference or trade fair last year.
5. Start a conversation with someone you know who is in the same lift from the 42nd floor to the ground floor.
6. 맨 처음 지점(START)으로 이동합니다!!
7. Go to a colleague's office to arrange a meeting with them for next week.
8. Phone someone to meet them while you are in their city.
9. Phone someone who you know well to invite them to dinner in a Japanese restaurant at the end of the month.
10. Go to a room where some visitors are waiting and give them a short presentation on your

company, division, department, section and/ or team.

11. Take a break : 잠시 휴식을 취하세요!!

12. Go to a room where some visitors have just finished listening to a presentation on your company and take them on a tour of your company.

13. Start a conversation with a colleague from a different department who is in the company cafeteria at the same time.



14. 맨 처음 지점(START)으로 이동합니다!!

15. Phone someone who you met for the first time last week to arrange a meeting in the next two weeks.

16. Say "thank you" in 4 languages.

17. Take a break : 잠시 휴식을 취하세요!!

18. You'll go on a business trip to Africa next week. Name 8 countries in Africa.

Chapter

02

Presentation

Game *The best business strategy*

① 게임 설명

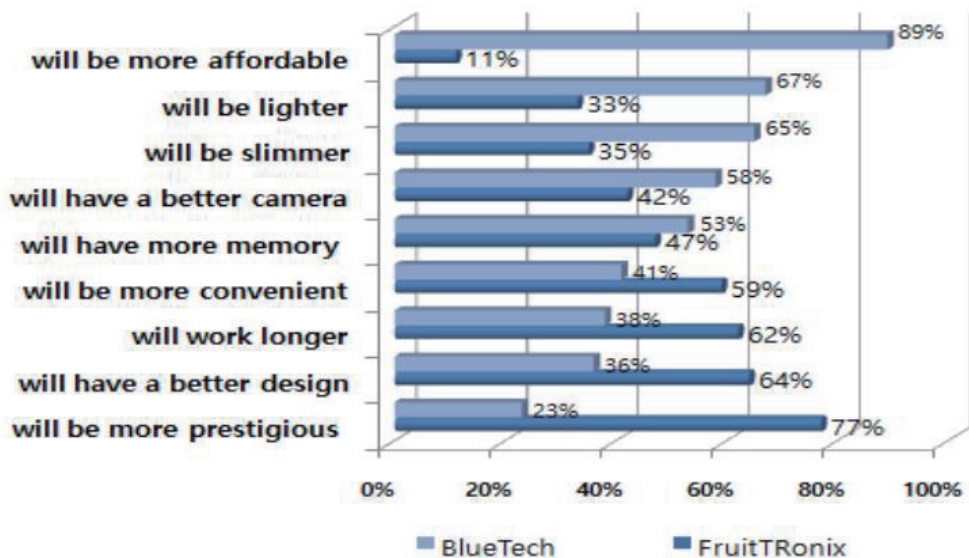
Work in group of 4 people. Two people make a team. Then decide whose team will present first by rock-paper-scissors. Present the strategy how BlueTech can beat FruitTronix after analyzing the graph.

② 게임 방법

1. 두 명이 한 팀을 이루어 아래의 프리젠테이션 도표를 분석합니다.
2. ③번의 우리말 문장을 보고 영어로 문장을 영작해 봅니다.
3. 팀원끼리 도와가며 프리젠테이션 문단을 작성해 봅니다.
3. 팀의 대표가 나와서 팀의 프리젠테이션 결과를 발표합니다.
4. 가장 잘 발표한 한 팀을 골라 음료수를 선물로 줍니다.

How can BlueTech beat FruitTronix?

Customer expectations of next BlueTech & FruitTronix smartphones



③ 다음 우리말 문장을 영어로 써 봅시다.

(1) 오늘 우리는 어떻게 하면 BlueTech가 FruitTronix를 이길 수 있는가에 대한 전략들을 논의할 것이다.

(2) 그래프에 의하면, BlueTech 고객 만족도가 여러 면에서 FruitTronix를 훨씬 능가하는 것을 볼 수 있습니다.

(3) 우리는 그래프 상으로 BlueTech가 뒤처지고 있는 부분에 집중해야 하는데, 그것은 바로 편리성, 수명, 디자인, 그리고 명망입니다.

④ 우리팀의 프리젠테이션을 작성하고 발표해 봅시다.

★ 강사님 유의 사항:

1. 모범 정답은 게임이 끝날 때까지 학생들에게 보여주지 않습니다.

모범정답 (1) Today we will discuss strategies on how BlueTech can beat FruitTronix and we will do this by means of a bar graph. You can see that different colors have been used to illustrate the two companies. Let's ask two fundamental questions. What similarities are there and what trends can we see? (2) According to the graph, we can see that BlueTech customer satisfaction far outweighs FruitTronix in many aspects. (3) We should, however, concentrate on the areas where BlueTech is falling behind according to the graph, and these are convenience, life span, design and prestige. I feel if we focus our attention on these four aspects, we can devise a plan that would further enhance our position and give us the upper hand in taking this company forward and producing winning results

Chapter

03

Negotiation

Game Board Game

① 게임 설명

Work in group of 4 people. Two people make a team. Then decide whose team will start first by rock-paper-scissors. Put one counter each on the Start square (e.g. an eraser for one team and a coin for the other team). Roleplay the situation in the square with your partner.

② 게임 방법

1. 두 팀이 START 말판 자리에 말을 두고 가위바위보를 통해 팀의 경기 순서를 정합니다.
2. 동전을 던져 앞면이 나오면 2칸, 뒷면이 나오면 1칸을 이동한 후, 주어진 질문을 보고 팀의 한 사람이 묻고, 다른 사람이 답합니다. (답변은 동전을 던진 사람이 합니다.)
3. 말판의 질문에 주어진 우리말 힌트를 참고하여 맞게 대답하면 그 칸을 차지할 수 있습니다. 대답하지 못하면 제자리로 돌아갑니다..
4. 우리말 힌트를 참고해도 답할 수 없는 경우, 찬스를 외치고 영어 찬스 표현을 참고할 수 있습니다. 찬스는 2번만 사용할 수 있습니다. Jump!가 나오면 두 칸 앞으로, Boom이 나오면 네 칸 뒤로 이동합니다. 이동 후, 이 때는 주어진 말 칸의 임무를 수행하지 않습니다.
5. 가장 먼저 Finish 말 칸에 도착한 팀이 경기를 이깁니다. 경기를 이긴 팀에게 나머지 팀이 음료수를 선물로 줍니다.

③ 찬스 표현

<찬스를 말하고 경기 중에 2번만 이용 가능합니다.>

1. I think they broke off business relations due to high prices.
2. Our goal is to get him to commit to a bulk order.
3. Of course. There was a 20% increase in sales in the second quarter.
5. I'm hesitant to agree to your terms if you don't lower the price and agree to waive shipping costs.
6. To deliver by that date, we need to raise the price by 10%.
7. They said they would order only 300 units if we insisted on \$200. So we could find no other alternative but to offer more of a discount.
8. Actually, I've received a report about some faulty products.
10. Absolutely. As you can see we are already 80% done with production and should be ready to ship by next week.

| | | |
|-------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------|
|  | <p>1. Why did they break off business relations with them?</p> | <p>2. What sort of tactics do you want to use?</p> |
| <p>START →</p> | <p>Hint 그들은 높은 가격 때문에 거래를 끊었던 걸로 생각돼요.</p> | <p>Hint 우리의 목표는 그가 대량 주문을 약속하게 하는 겁니다.</p> |
| <p>5. So, do we have a deal? 200 units at 15 dollars each?</p> | <p>4. Jump!!</p>  | <p>3. Has its marketability been proved?</p> |
| <p>Hint 가격을 낮추지 않고, 운송비를 면제해주지 않는다면 당신의 조건에 동의하는 것이 망설여집니다.</p> | <p>[2칸 앞으로]</p> | <p>Hint 물론이죠. 2분기에 20%의 판매 증가가 있었어요.</p> |
| <p>6. Can you deliver 1,500 cans by March 15?</p> | <p>7. So there was a 10% discount from the original price. Isn't that too much?</p> | <p>8. Weren't there any problems with the products?</p> |
| <p>Hint 그 날짜까지 배송을 하기 위해서는 가격을 10% 인상해야 합니다.</p> | <p>Hint 그들은 우리가 200달러를 고수하면 300대만 주문하겠다고 했습니다. 그래서 더 많은 할인을 제안할 수밖에 없었습니다.</p> | <p>Hint 사실, 불량품이 좀 있다는 보고를 받았어요.</p> |
|  | <p>10. So will you be able to meet the deadline we agreed upon?</p> | <p>9. Boom!!</p>  |
| <p>FINISH</p> | <p>Hint 물론이죠. 보시다시피 저희는 이미 생산을 80% 완료하였고 다음 주에는 배송할 준비가 될 것입니다.</p> | <p>[4칸 뒤로]</p> |

Chapter

04





Telephoning

Game *How Can I Solve This Problem?***① 게임 설명**

Work in group of 4 people. Two people make a team. Then decide whose team will start first by rock-paper-scissors. Put one counter each on the START square (e.g. an eraser for one team and a coin for the other team). Roleplay the situation in the square with your partner.

② 게임 방법

1. Both teams will place their counters on the "START" square and decide which team will go first by rock-paper-scissors.
2. Throw a coin and move 2 spaces for the front and 1 space for the back, then talk about the given mission with pretending to make a call.
3. The person who throws the coin starts the conversation first, and the other member of his / her team respond. If the team performs well, they can take the space, and if they don't, they'll be back in the former place.
4. When "Jump!" comes out, move forward two steps, and when "Boom" comes out, move back four steps without performing a mission.
5. The first team to complete the mission wins the competition.
6. The rest of the team will give chocolate as a gift to the winning team.

| | | |
|-------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p>START</p>  | <p>1. You don't know who to speak to.</p> | <p>2. You don't know which extension number.</p> |
| <p>5. The receptionist mispronounces your name.</p> | <p>4. Jump!!</p>  <p>[2칸 앞으로]</p> | <p>3. Your mobile battery is running out.</p> |
| <p>6. Nobody with the name you are asking for works in the company.</p> | <p>7. There is a lot of background noise your end.</p> | <p>8. You are put on hold for so long that you have to hang up and phone again.</p> |
| <p>11. Someone phoned you and left a number on your answer machine, but you couldn't understand any other parts of the message.</p> | <p>10. You can't pronounce the name of the person you want to speak to ("Mr. Rousseau").</p> | <p>9. You have dialed the wrong Number.</p> |
| <p>12. You can't hear the person's voice very well.</p> | <p>13. Boom!!</p>  <p>[4칸 뒤로].</p> | <p>14. The person you are speaking to tries to bring the conversation to a close without giving you information they promised.</p> |
| <p>17. You can't understand about 50% of what is being said.</p> | <p>16. The person you are speaking to won't stop speaking and finish the conversation.</p> | <p>15. You are being asked to agree to something but still don't really understand what is being proposed.</p> |
| <p>18. The person you are speaking to talks quickly and says numbers and names you need to write down without pausing.</p> | <p>19. The person who phones you starts talking about an urgent matter but you have no idea who is speaking.</p> | <p>20. You are put through to the wrong person.</p>  <p>FINISH</p> |

Chapter

05

Email

Game Your Business Email

① 게임 설명

Work in group of 4 people. Two people make a team. Then write your own business email by filling in the blanks, referring to sample email.

② 게임 방법

1. 두 명이 한 팀을 이루어 팀 이름을 정합니다.
2. 아래 샘플 이메일을 읽고 이메일의 내용과 형식을 분석합니다.
3. 샘플 이메일을 참고해 팀원끼리 도와가며 이메일 문단을 작성해 봅시다.
4. 팀의 대표가 나와서 팀의 이메일 결과를 발표해 봅시다.
5. 가장 잘 작성하고 발표한 한 팀을 골라 음료수를 선물로 줍니다.

[Sample Email]

Dear Sales Department,

First of all, I am Kath Vu, Purchasing Officer of M Company. Mr. Dane Nguyen from N Company, your current customer gave us your name. He also referred to your high-quality frozen fruit and beverage ingredient.

Our company, M Company is a beverage manufacturer. I would like to express our interest in doing business with you. We are broadening our product range. Because of that, we are looking for new suppliers. Your product is also one of our main ingredients. Hence, we would like to inquire about the frozen mango puree product. We have listed below the details we need: The frozen mango puree's information: origin, manufacturing process, nutritional facts and quality standards, the frozen mango puree's wholesale price list.

We prefer you send the information above in PDF format. It would be great for us to receive the package within the next 10 days as it will help maintain our process rate.

Thank you for your time and I look forward to hearing from you.

Best Regards,

Kath Vu

[My Email]

Dear Sales Department,

First of all, I am _____, Purchasing Officer of _____ Company.

Mr. Dane Nguyen from N Company, your current customer gave us your name. He also

referred to your _____

_____.

Our company, _____ Company is a _____. I would like to express

our interest in doing business with you. We are broadening our product range. Because of

that, we are looking for new suppliers. Your product is also one of _____

_____.

Hence, we would like to inquire about _____. We have listed below the

details we need: _____

_____.

We prefer you send the information above in PDF format. It would be great for us to

receive the package within the next 10 days as it will help maintain our _____

_____.

Thank you for your time and I look forward to hearing from you.

Best Regards,

Chapter

06

Business English

Game Speed Game

① 게임 설명

Work in group of 8 people. Two people make a team. Then decide whose one will start first by rock-paper-scissors. One of the team members explain the given words in English and the other member guess the word in English. The team that guesses the most correct words wins the game.

② 게임 방법


1. 2명씩 한 팀을 이루어 4개의 팀을 구성합니다. (두 팀이 두 번 경기를 해도 됩니다.)
2. 가위바위보를 하여 각 팀의 순서를 정합니다.
3. 각 팀의 한 명(A)은 단어를 영어로 설명하고, 다른 한 명(B)은 그 단어를 알아 맞춥니다.
4. 두 사람 간의 간격은 3미터를 유지하고, B 인물 뒤에 다른 팀원 중 한 명이 단어가 적힌 A4 용지를 머리 위로 들고 있습니다.
5. 만약 영어 단어를 설명하기 어렵거나 맞추기 어려우면 '통과'를 외칩니다.
6. 각 팀은 5분 동안 시간이 주어집니다.
7. 가장 많이 맞춘 팀이 경기를 이깁니다. (맞힌 개수가 동일한 경우, 더 빨리 경기를 끝낸 팀이 이깁니다.)
8. 나머지 팀들은 이긴 팀에게 '음료수'를 선물로 줍니다.

★ 게임 진행시 강사님 유의 사항:

1. 각 팀의 단어 카드를 A4 크기로 확대합니다.
2. 경기 중에 다른 팀은 조용히 참관하도록 주의를 줍니다.

Speed Game 단어

| 가팀 | 나팀 | 다팀 | 라팀 |
|------------|--------------|-----------------|----------------|
| rabbit | turtle | tiger | wolf |
| basketball | baseball | tennis | volleyball |
| Snow White | Nolbu | Peter Pan | King Kong |
| sunflower | azalea | cherry blossoms | rose |
| airport | hotel | restaurant | subway |
| meeting | presentation | negotiation | e-mail |
| bank | gym | hospital | Karaoke bar |
| lead time | in stock | price quote | sales contract |
| proposal | minutes | report | invoice |
| supplier | complaint | request | sample |
| overdue | appropriate | acceptable | considerable |
| suspend | resume | specialize | claim |



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